MEMORANDUM

TO: University Purchasers

FROM: Arthur G. Ramicone, Chief Financial Officer
Jinx P. Walton, Chief Information Officer

DATE: May 2, 2013

SUBJECT: Purchasing Computer Equipment

In December 2012, we announced that Dell is the University’s preferred provider of desktop and notebook computers. We want to clarify that this does not mean that your purchasing decisions are restricted to Dell products.

A review of recent years’ purchasing patterns showed that approximately 90% of the University’s Windows-based computer purchases were Dell products. Pitt was able to leverage that purchasing power into substantial savings on a number of high-demand Dell configurations. These configurations are displayed as ‘best values’ in the PantherExpress System; other Dell business class systems are also included in PantherExpress. The ‘best value’ offerings are reviewed and adjusted quarterly to reflect University purchaser demand and new products. Purchasing Dell equipment in these configurations, however, is not mandatory.

If your computer requirements are best met by different Dell configurations (e.g., a Dell consumer division computer not available in the business division) or by non-Dell manufacturers, please call PantherExpress Customer Service at 412-624-3578, and your order will quickly be placed for you.